



Marcelo Castro Alves and his Company, Focus Investment Advisors, are Featured in the 'Wall Street Journal'



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In the Article, Focus Investment Advisors is Named One of South Florida's Premiere Financial Advisors

MIAMI, FL / ACCESSWIRE / March 10, 2017 / Marcelo Castro Alves, the founder of Focus Investment Advisors, is pleased to announce that he and his company are featured in an article in the "Wall Street Journal." The story discusses the many services that Focus Investment Advisors offers its clients, and why they are one of South Florida's premiere financial advisors.

To read the article in the "Wall Street Journal" in its entirety, please [click here](#).



As the article noted, Focus Investment Advisors is emerging as a competitive leader in the area of private, offshore wealth management solutions. The company, which was nominated as a Five Star Wealth Manager in 2012 and 2016, works primarily with Latin American and European clients with aggregated investment account sizes in excess of \$1 million.

As Marcelo Castro Alves noted in the "Wall Street Journal" story, he feels his company has achieved success for a number of reasons, including their independent and unbiased investment abilities, expertise in the area of tax compliance, and client trust and confidence.

"We don't sell products; we do the advisory," Alves was quoted as saying in the article.

In addition, the article noted, Focus Investment Advisors does not offer proprietary investment products but works with a worldwide network of custodian banks to find the perfect investment for each one of their valued clients.

"Because we are independent, we don't work for the banks. We work for our clients. Our main goal is to provide them with worldwide solutions to meet their individual situations and goals," Alves said in the article.

The fact that Focus Investment Advisors would be the focus of such a positive article in the "Wall Street Journal" will not surprise the many clients who have worked with Alves and his team over the years. Since the company first opened about 6 years ago, they have honed their expertise in the areas of private banking, wealth management and investment advisory.

About Marcelo Castro Alves:

Marcelo Castro Alves founded Focus Investment Advisors in 2011. Prior to that, Marcelo was an independent advisor for three years with another group in Miami. Before that Marcelo Castro Alves was at Private Bank sector of major banks in Miami and since 1995 in Switzerland in the Global Private Client Division, primarily managing investment portfolios for high net worth individuals, Private foundations, and small to midsize corporations. For more information, please visit <http://www.focusinvest.net/>.

Focus Investment Advisors
40 SW 13th St., Suite 201
Miami, FL 33130

Contact:

Marcelo Castro Alves
mcastro@focusinvest.net
305-961-1108

SOURCE: Marcelo Castro Alves

